

## **OFF SPECIES PRODUCTS**

To calculate the prices for off-species, multiply the red oak price by the following percentages.

Example: #8100 Handrail is \$6.26 per foot in Red Oak. Brazilian Cherry is an additional 100%.  $\$6.26 \times 2 = \$12.52$  per foot for #8100 Handrail in Brazilian Cherry.

<b>ASH</b>	Ash	additional <b>60%</b> ( x <b>1.6</b> )
<b>AFM</b>	African Mahogany	additional <b>100%</b> ( x <b>2</b> )
<b>BEE</b>	Beech	additional <b>60%</b> ( x <b>1.6</b> )
<b>BIR</b>	Birch	additional <b>60%</b> ( x <b>1.6</b> )
<b>BCH</b>	Brazilian Cherry (Jatoba)	additional <b>100%</b> ( x <b>2</b> )
<b>CHR</b>	Cherry	additional <b>125%</b> ( x <b>2.25</b> )
<b>HMP</b>	Hard Maple	additional <b>100%</b> ( x <b>2</b> )
<b>HPN</b>	Heart Pine	additional <b>350%</b> ( x <b>4.5</b> )
<b>HIC</b>	Hickory	additional <b>60%</b> ( x <b>1.6</b> )
<b>LYP</b>	Lyptus	additional <b>100%</b> ( x <b>2</b> )
<b>MAH</b>	Mahogany (Genuine)	additional <b>250%</b> ( x <b>3.5</b> )
<b>POP</b>	Poplar	less <b>15%</b> ( x <b>.85</b> )
<b>ROK</b>	Red Oak	Price List
<b>SAN</b>	Santos Mahogany	additional <b>100%</b> ( x <b>2</b> )
<b>SAP</b>	Sapele	additional <b>100%</b> ( x <b>2</b> )
<b>SMP</b>	Soft Maple	catalog pricing
<b>WAL</b>	Walnut	additional <b>125%</b> ( x <b>2.25</b> )
<b>WOK</b>	White Oak	additional <b>60%</b> ( x <b>1.6</b> )
<b>WOQ</b>	White Oak – Quarter-sawn	additional <b>110%</b> ( x <b>2.1</b> )
<b>WPN</b>	White Pine	additional <b>30%</b> ( x <b>1.3</b> )
<b>YPN</b>	Yellow Pine	Price List (same as Red Oak)

Prices are subject to change based on market price and availability of raw materials. We will maintain these prices until market conditions dictate otherwise. **Off species products are custom made products and are not returnable. Once production has begun, order cancellations will not be allowed.**

## **EXOTIC LUMBER STAIR PARTS**

Although we do offer stair parts manufactured from exotic lumbers such as Jatoba and Santos Mahogany, we need to make you as the customer aware of problems that the use of this lumber presents. These very dense, oily tropical hardwoods warrant special attention. Additional steps in sanding and glue up are required during manufacturing. In spite of these extra steps, some delaminating and wood fiber separation may occur in the finished product. **We offer no warranty on Brazilian Cherry or Santos Mahogany stair parts or parts that are made from customer provided materials.**

## **SPECIAL CHARGES**

<b>Fluting Charges</b>	Balusters	add \$2.00 cost to each baluster
	Newels	add \$10.00 cost to each newel

<b>Twisting &amp; Octagon Charges</b>	Balusters	add \$5.00 cost to each baluster
	Newels	add \$25.00 cost to each newel

All newel and baluster profiles can be done in Octagon.

Add an "O" to the product number to indicate Octagon. Example: 4210-48-PTO

## **TERMS**

All returns must be authorized in advance within 30 days of purchase. A 25% restocking fee will be charged for returned merchandise. We will not consider returns for any off-species or custom products. Cancellations on off-species products will not be allowed.